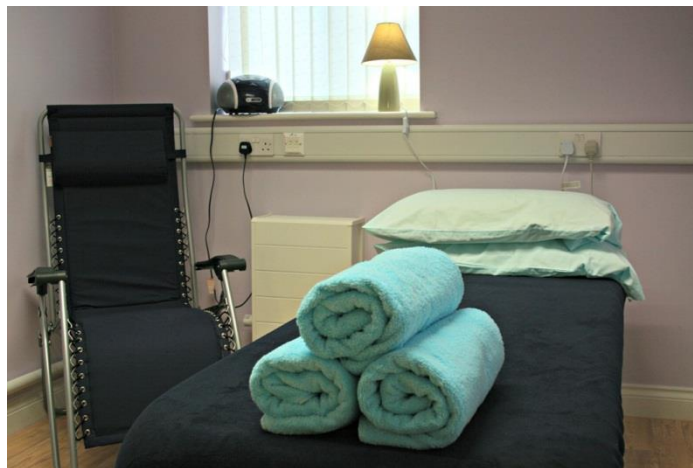


## Appendix 1

### CASE STUDY EXAMPLES

The Butterwick Hospice were given over £13,800 to develop a complementary therapy training room as a direct result of this investment, £185,000 additional capital investment was achieved to fund the development of the Seven Wellbeing Centre.



In addition to helping individual organisations there has been other opportunities that were identified by the VCSE sector as support they needed. Using the VSIF we were able to help multiple organisations via a Workshop programme which has seen over 300 people from over 120 organisations benefit from:

- business planning;
- commissioning and procurement;
- marketing;
- quality assurance;
- safeguarding; and,
- health and safety workshops

The workshops provide essential skills when providing services to their clients or in bidding for contracts. These workshops were and continue to be delivered in partnership between the local VCSE and public sector services.

In addition, VCSE organisations identified the need for specific training which was often too expensive for them to attend. £10,000 from VSIF was turned into a Bursary Fund which allowed organisations to apply for up to £500 for specialist training. Fantastic results were achieved through this model with one organisation funded £313.20 to attend a specific 'Better Bid Writing Course' to access DoH funding. VSIF funded their training which resulted in them receiving a £365,000 award, an excellent return on investment that will ensure sustainability of their organisation.

Specialist support through the Step Change element of the VSIF has seen:

- 1 organisation helped to close their operations successfully
- 2 organisations merge to create a more robust, sustainable organisation
- 2 organisations progress to CIC status with one winning a £34,120 contract and employing 2 staff
- 1 organisation has been supported via a crisis loan after completing 'Step Change' and demonstrating that their business and financial model was sound.